



## Club Health Assessment for District 22 B through September 2014

| Club Number                          | Club Name            | Charter Date | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |  |                                  |   |  | Finance | LCIF     |                    |
|--------------------------------------|----------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|--|----------------------------------|---|--|---------|----------|--------------------|
|                                      |                      |              |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***              | Yrs. Since Last Officer Report   | President Rotation                                  | Vice President Reported ****             |         |          | No Active Email ** |
|                                      |                      |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |         |          |                    |
| <b>Clubs less than two years old</b> |                      |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |         |          |                    |
| 120517                               | Salisbury Heritage   | 10/09/2013   | Active  | 28                                 | 0                 | 0                   | 0  | 0.00%           | 0                          | 0  |  | 2                                |   | 0  |         |          |                    |
| <b>Clubs more than two years old</b> |                      |              |   |                                    |                   |                     |  |                 |                            |  |  |                                  |   |  |         |          |                    |
| 8759                                 | ALLEN                | 09/21/1959   | Active  | 23                                 | 0                 | 0                   | 0  | 0.00%           | 23                         | 1  |  |                                  | N   | P,T                                      | 2       |          |                    |
| 8760                                 | BERLIN               | 11/20/1931   | Active  | 69                                 | 0                 | 0                   | 0  | 0.00%           | 70                         | 0  |  |                                  | N   |  | 0       |          |                    |
| 8761                                 | BETTERTON STILL POND | 08/19/1952   | Active  | 9                                  | 1                 | 0                   | 1  | 12.50%          | 8                          | 0  |  | 7                                |   | S,T                                      | 4       | 90+ Days |                    |
| 8762                                 | CAMBRIDGE            | 09/03/1952   | Active  | 24                                 | 0                 | 2                   | -2   | -7.69%          | 26                         | 6  |  |                                  | N   | P  | 0       |          |                    |
| 8763                                 | CECILTON             | 04/02/1952   | Active  | 67                                 | 4                 | 6                   | -2   | -2.90%          | 73                         | 5  |  | 2                                | N   |  | 0       |          |                    |
| 8764                                 | CENTREVILLE          | 04/22/1947   | Active(1)   | 12                                 | 0                 | 0                   | 0  | 0.00%           | 15                         | 4  |  | 7                                | N   | P,T,M                                    | 99      |          |                    |
| 8765                                 | CHESAPEAKE CITY      | 11/21/1946   | Active  | 29                                 | 0                 | 0                   | 0  | 0.00%           | 32                         | 1  |  |                                  | N   |  | 3       |          |                    |
| 8766                                 | CHESTERTOWN          | 02/13/1940   | Active  | 55                                 | 1                 | 0                   | 1  | 1.85%           | 60                         | 0  |  |                                  | N   |  | 0       |          |                    |
| 62637                                | CONOWINGO            | 01/01/2000   | Active  | 14                                 | 0                 | 0                   | 0  | 0.00%           | 18                         | 0  |  | 2                                | N   |  | 0       |          |                    |
| 40859                                | CRISFIELD            | 02/22/1982   | Active  | 25                                 | 0                 | 2                   | -2   | -7.41%          | 24                         | 6  |  |                                  | N   | P  | 0       |          |                    |
| 66424                                | CRISFIELD LIONESS    | 06/28/2002   | Active  | 37                                 | 3                 | 0                   | 3  | 8.82%           | 35                         | 0  |  |                                  | N   |  | 0       |          |                    |
| 8768                                 | DEAL ISLAND CHANCE   | 10/24/1952   | Active  | 42                                 | 0                 | 0                   | 0  | 0.00%           | 44                         | 2  |  | 3                                | N   | P,T,M                                    | 2       |          |                    |
| 8769                                 | DENTON               | 09/26/1946   | Active  | 27                                 | 0                 | 2                   | -2   | -6.90%          | 28                         | 3  |  |                                  | N   |  | 0       |          |                    |
| 8770                                 | EASTON               | 02/01/1940   | Active  | 36                                 | 6                 | 1                   | 5  | 16.13%          | 24                         | 15   |  |                                  | N   |  | 0       |          |                    |
| 8771                                 | ELKTON               | 12/05/1947   | Active(2)   | 10                                 | 0                 | 0                   | 0  | 0.00%           | 10                         | 4  |  | 3                                | N   |  | 80      | 90+ Days |                    |
| 8772                                 | FEDERALSBURG         | 05/17/1940   | Active  | 50                                 | 4                 | 3                   | 1  | 2.04%           | 43                         | 5  |  |                                  | R   |  | 1       |          |                    |
| 8773                                 | FRUITLAND            | 05/01/1947   | Active  | 19                                 | 0                 | 1                   | -1   | -5.00%          | 21                         | 57   |  |                                  | N   | M  | 0       | 90+ Days |                    |
| 8774                                 | GALENA               | 10/29/1958   | Active  | 34                                 | 0                 | 2                   | -2   | -5.56%          | 34                         | 23   |  | 2                                | N   |  | 0       | 90+ Days |                    |
| 8775                                 | GREENSBORO           | 03/18/1938   | Active  | 33                                 | 0                 | 1                   | -1   | -2.94%          | 35                         | 2  |  |                                  | N   | M  | 0       | \$500.00 |                    |
| 8776                                 | HEBRON               | 02/01/1938   | Active  | 42                                 | 3                 | 1                   | 2  | 5.00%           | 41                         | 4  |  |                                  | N   |  | 0       | 90+ Days |                    |
| 8777                                 | HURLOCK              | 02/11/1938   | Active  | 31                                 | 1                 | 0                   | 1  | 3.33%           | 28                         |  |  |                                  | N   | M  | 0       |          |                    |
| 8778                                 | KENT ISLAND          | 01/31/1947   | Active  | 16                                 | 0                 | 0                   | 0  | 0.00%           | 15                         | 5  |  | 6                                | N   |  | 48      | 90+ Days |                    |
| 8779                                 | MARION               | 05/07/1951   | Active  | 14                                 | 0                 | 0                   | 0  | 0.00%           | 14                         | 9  |  |                                  | N   |  | 51      | 90+ Days |                    |
| 8780                                 | MARYDEL              | 02/02/1948   | Active  | 21                                 | 0                 | 0                   | 0  | 0.00%           | 21                         | 14   |  |                                  |   |  | 15      | 90+ Days | \$100.00           |



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|             |                           |              | Status  | Membership                         |                   |                     |  |                 |                            | Reports                                    |                           |  |                                  |   | Finance                                  | LCIF                                  |                 |                                   |  |
|-------------|---------------------------|--------------|---|------------------------------------|-------------------|---------------------|--|-----------------|----------------------------|--|---------------------------|--|----------------------------------|---|--|---------------------------------------|-----------------|-----------------------------------|--|
| Club Number | Club Name                 | Charter Date |   | Current Member Count               | YTD Members Added | YTD Members Dropped | YTD Net Growth                                 | YTD Net Growth% | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR *** | Yrs. Since Last Officer Report         | President Rotation               | Vice President Reported ****                        | No Active Email **                       | Months Since Last Activity Report *** | Account Balance | Donations for current Fiscal Year |  |
|             |                           |              | Number of times on status quo within last two years in brackets | If below 15 members appears in red |                   |                     | If net loss is greater than 20% appears in red |                 |                            | If no report in 3 months appears in red    |                           | When more than one year appears in red | Number of repeat terms indicated | Notes the officers that do not have an active Email | If no report in 12 months appears in red |                                       |                 |                                   |  |
| 47746       | MILLINGTON                | 10/01/1987   | Active  | 25                                 | 0                 | 0                   | 0  | 0.00%           | 25                         |  | 0                         |  |                                  | N   | P,S,T,M                                  | 1                                     |                 |                                   |  |
| 8782        | NORTH EAST                | 03/27/1947   | Active  | 28                                 | 0                 | 1                   | -1   | -3.45%          | 31                         | 31   | 0                         |  | 2                                | N   | M  | 0                                     |                 |                                   |  |
| 8783        | OCEAN CITY                | 05/14/1947   | Active  | 60                                 | 0                 | 1                   | -1   | -1.64%          | 68                         | 3  | 1                         |  |                                  | N   | T  | 1                                     |                 |                                   |  |
| 8785        | PERRYVILLE                | 04/28/1944   | Active  | 16                                 | 0                 | 1                   | -1   | -5.88%          | 17                         | 3  | 0                         |  |                                  | N   | P,T,M                                    | 0                                     |                 |                                   |  |
| 8786        | PITTSVILLE                | 10/09/1945   | Active(2)   | 13                                 | 0                 | 0                   | 0  | 0.00%           | 15                         |  | 4                         |  | 4                                |   | P,T,M                                    | 53                                    | 90+ Days        |                                   |  |
| 8787        | POCOMOKE CITY             | 02/21/1934   | Active  | 21                                 | 0                 | 0                   | 0  | 0.00%           | 23                         |  | 0                         |  | 2                                | R   | P,T                                      | 0                                     |                 | \$6.84                            |  |
| 8788        | PORT DEPOSIT              | 02/17/1947   | Active  | 6                                  | 0                 | 0                   | 0  | 0.00%           | 6                          |  | 30                        |  | 9                                |   |  | N/R                                   |                 |                                   |  |
| 8789        | PRESTON                   | 02/28/1940   | Active  | 13                                 | 0                 | 0                   | 0  | 0.00%           | 14                         |  | 3                         |  |                                  | N   | S  | 2                                     |                 | \$200.00                          |  |
| 8790        | PRINCESS ANNE             | 04/20/1948   | Active  | 40                                 | 0                 | 0                   | 0  | 0.00%           | 40                         |  | 3                         |  | 2                                | N   | M  | 3                                     |                 |                                   |  |
| 8791        | QUEENSTOWN                | 11/14/1935   | Active  | 18                                 | 0                 | 0                   | 0  | 0.00%           | 17                         |  | 5                         |  | 2                                | N   | T  | 5                                     |                 |                                   |  |
| 8792        | RIDGELY                   | 03/06/1953   | Active  | 31                                 | 0                 | 1                   | -1   | -3.13%          | 32                         | 3  | 0                         |  |                                  | N   | S  | 0                                     |                 |                                   |  |
| 8793        | RISING SUN                | 06/08/1932   | Active  | 53                                 | 0                 | 3                   | -3   | -5.36%          | 55                         | 17   | 0                         |  |                                  | N   |  | N/R                                   |                 |                                   |  |
|             |                           |              | CEP Registered (2/3/2014) CEP Lite                              |                                    |                   |                     |  |                 |                            |  |                           |  |                                  |   |  |                                       |                 |                                   |  |
| 8794        | ROCK HALL                 | 02/04/1953   | Active  | 14                                 | 0                 | 0                   | 0  | 0.00%           | 13                         |  | 5                         |  | 2                                | N   | T  | 5                                     | 90+ Days        |                                   |  |
| 8795        | SALISBURY                 | 05/21/1923   | Active  | 78                                 | 0                 | 0                   | 0  | 0.00%           | 80                         |  | 0                         |  |                                  | N   |  | 0                                     |                 |                                   |  |
| 54330       | SALISBURY METRO           | 04/12/1993   | Active  | 12                                 | 1                 | 0                   | 1  | 9.09%           | 25                         |  | 0                         |  | 2                                | N   | M  | 0                                     |                 |                                   |  |
| 45085       | SALISBURY WICOMICO        | 06/04/1985   | Active  | 22                                 | 0                 | 0                   | 0  | 0.00%           | 22                         |  | 2                         |  |                                  | R   |  | 3                                     |                 |                                   |  |
| 8796        | SHARPTOWN                 | 02/16/1940   | Active  | 18                                 | 0                 | 0                   | 0  | 0.00%           | 18                         |  | 1                         |  | 2                                | N   | P,T                                      | 1                                     |                 |                                   |  |
|             |                           |              | CEP Registered (6/8/2014) CEP Lite                              |                                    |                   |                     |  |                 |                            |  |                           |  |                                  |   |  |                                       |                 |                                   |  |
| 8797        | SNOW HILL                 | 04/15/1946   | Active  | 33                                 | 0                 | 4                   | -4   | -10.81%         | 38                         | 21   | 0                         |  | 2                                | N   | P,T,M                                    | 0                                     |                 |                                   |  |
| 8798        | SUDLERSVILLE              | 10/01/1962   | Active  | 23                                 | 0                 | 0                   | 0  | 0.00%           | 23                         |  | 0                         |  |                                  | N   | P,T                                      | 19                                    | 90+ Days        |                                   |  |
| 8799        | TRAPPE                    | 11/15/1949   | Active  | 17                                 | 0                 | 0                   | 0  | 0.00%           | 20                         |  | 0                         |  | 2                                | N   | M  | 0                                     |                 |                                   |  |
| 8800        | WEST SIDE WICOMICO COUNTY | 10/03/1947   | Active  | 17                                 | 0                 | 0                   | 0  | 0.00%           | 19                         |  | 3                         |  | 2                                | N   |  | 3                                     |                 |                                   |  |
| 8801        | WILLARDS                  | 10/07/1948   | Active  | 12                                 | 0                 | 2                   | -2   | -14.29%         | 14                         | 10   | 1                         |  |                                  | S   |  | 74                                    |                 |                                   |  |

Clubs Cancelled Previous Fiscal Year – Clubs Cancelled within last 12 months may be reinstated

| Club Number | Club Name | Charter Date | Current Status* | Cancellation Date |
|-------------|-----------|--------------|-----------------|-------------------|
|             |           |              |                 |                   |



## Club Health Assessment for District 22 B through September 2014

| Club Number                      | Club Name                            | Charter Date                     | Status  |                                    | Membership                         |                 |  |                            |  |                                      | Reports                                     |                             |   |   |                                       | Finance   | LCIF                              |                                   |   |   |  |
|----------------------------------|--------------------------------------|----------------------------------|---|------------------------------------|------------------------------------|-----------------|--|----------------------------|--|--------------------------------------|---|-----------------------------|---|---|---------------------------------------|---|-----------------------------------|-----------------------------------|---|---|--|
|                                  |                                      |                                  | Current Member Count  | YTD Members Added                  | YTD Members Dropped                | YTD Net Growth  | YTD Net Growth%                                | Member Count 12 Months Ago | Avg. length of service for dropped members | Months Since Last MMR ***            | Yrs. Since Last Officer Report              | President Rotation          | Vice President Reported ****            | No Active Email **                      | Months Since Last Activity Report *** | Account Balance                                   | Donations for current Fiscal Year |                                   |   |   |  |
|                                  |                                      |                                  |   |                                    |                                    |                 |  |                            |  |                                      |   |                             |   |   |                                       |   |                                   |                                   |   |   |  |
|                                  |                                      |                                  | Number of times on status quo within last two years in brackets |                                    | If below 15 members appears in red |                 | If net loss is greater than 20% appears in red |                            |  |                                      |   |                             |   |   |                                       |   |                                   |                                   |   |   |  |
| 59635                            | SALISBURY MT HERMON                  | 06/11/1997                       | Cancelled(6*)   |                                    | 06/30/2014                         |                 |  |                            |  |                                      |   |                             |   |   |                                       |   |                                   |                                   |   |   |  |
| 82490                            | UNIVERSITY OF MARYLAND EASTERN SHORE | 06/01/2004                       | Cancelled(6*)   |                                    | 07/29/2013                         |                 |  |                            |  |                                      |   |                             |   |   |                                       |   |                                   |                                   |   |   |  |
| <b>Current Total Clubs Count</b> | <b>YTD New Clubs Count</b>           | <b>YTD Cancelled Clubs Count</b> | <b>YTD Net Club Gain</b>  | <b>Current Total Members Count</b> | <b>YTD Add</b>                     | <b>YTD Drop</b> | <b>YTD Net Growth</b>                          | <b>YTD Net Growth %</b>    | <b>Member Count 12 Months Ago</b>          | <b>Average Member Count Per Club</b> | <b>% of Clubs with less than 20 members</b> | <b>% No MMR in 3 Months</b> | <b>% No Officer Report in 12 Months</b> | <b>% of Clubs with balance 90+ days</b> | <b>Number of Clubs in Status Quo</b>  | <b>% Status Quo Clubs in Financial Suspension</b> | <b>Number of Cancelled Clubs</b>  | <b>Average Cancelled Club Age</b> | <b>Members Lost Due to Cancellation</b> | <b>% of Clubs Cancelled for Non-Financial Reasons</b> |  |
| 47                               | 0                                    | 0                                | 0   | 1,337                              | 24                                 | 34              | -10  | -0.74%                     | 1,357                                      | 28                                   | 38%   | 26%                         | 0%                                      | 23%                                     | 0                                     | 0%  | 0                                 | 0                                 | 0                                       | 0%  |  |

\* - P - Priority Club. Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

\*\* - Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

\*\*\* - Abbreviation: N/R - Never reported using the Lions Clubs website, N/A - Not applicable, No password registered for the Lions Clubs website.

\*\*\*\* - Abbreviation: N - New, IP - Immediate Past, R - Repeat.